



# Is Manual Data Entry Draining Away Your Efficiency?



## The Most Efficient Ag Retailers are Quickly Moving Away From Manual Data Entry!

Find out how other Ag Retailers are streamlining for efficiency through automatic, electronic data exchange for:

- Invoicing
- Sales Reporting
- Receiving/Shipment Notification
- Inventory Management
- Regulatory Reporting
- Data Collection and Exchange with Field Operations and Agronomic Services

*And more!*

Use proven industry standards and processes.

Simplify data management, speed up your response time, increase productivity!

**Leverage the many assets of AgGateway, a non-profit organization with the mission to help agribusinesses like yours move to eConnectivity.**

*There's never been a better time to get connected.  
Join AgGateway today to find out more!*

***"We've cut entry time by two-thirds – push a button and it's there accurately. Inventory control has doubled. The price sheet has eliminated mistakes. Sales people and management have confidence that they have the right price. Invoices are automatically entered into the system and prices are populated."*** - Ann Vande Lune, Key Cooperative

*"Southern States has realized phenomenal savings using B2B processing to handle our seed invoicing... and the data being passed between business entities is of consistent and reliable quality."*

– **Bob Whitty, Southern States Cooperative**

*"Using AgGateway resources means our systems are more automated, accurate and timely– that allows our people to focus on serving our customers."*

– **Randy Fry, Ceres Solutions (retired)**

*"[AgGateway's Sales Reporting Format] is a fantastic new resource, and one that every company should consider putting into place. It's easy to set up and will save ag retailers countless hours and headaches in the months and years ahead."*

– **Daren Coppock, Ag Retailers Association**

*"By adopting [AgGateway sales reporting] standard, we reduced manual data entry and saw fewer errors in our sales reporting, resulting in labor savings, time savings and a faster turnaround on our rebates."*

– **Jeff Griffeth, Co-Alliance**



## ***What is AgGateway?***

We're a non-profit organization focused on helping growers, retailers and their supply chain partners reduce the cost and frustration of managing complex data in today's industry. AgGateway focuses on ways to enable efficient data transfer and management.

## ***Membership***

AgGateway has more than 200 member companies, including ag retailers, equipment manufacturers, manufacturers of ag inputs (e.g., seed, crop nutrition, crop protection), and software and data service providers. Business and information technology (IT) professionals from these companies collaborate on AgGateway activities.

## ***How Work Gets Done***

AgGateway hosts regular meetups to discuss inefficiencies across the supply chain, including order to invoice, inventory, and reporting for crop protection, crop nutrition, and grain and feed, as well as other data exchange related to precision agriculture and agronomy. From these meetings, specific projects are initiated where member volunteers work to develop global solutions for the industry.

## ***Open Standards***

Much of the work created by AgGateway – the standards, guidelines and formats from our volunteer councils – is publicly accessible to everyone, for the shared good of the industry. Also, there is no fee to access or use AgGateway standards, which can be used internationally.

## ***Current Activities***

AgGateway teams focus on enabling electronic connectivity between trading partners in such areas as:

- Precision agriculture
- Contracts, ordering, shipping and invoicing within the seed, feed, grain, crop protection, crop nutrition and other sectors
- Regulatory compliance

The result for companies and growers is the ability for better strategic planning and inventory management, traceability, more accurate reporting, fewer manual errors and better resource allocation.

## ***How Do Companies Get Involved in AgGateway?***

- Contact us at [Member.Services@AgGateway.org](mailto:Member.Services@AgGateway.org) or (+1) 866-251-8618.
- Join us at our Mid-Year Meeting in June and Annual Conference in November.
- Visit us at [www.AgGateway.org](http://www.AgGateway.org)

## ***Why Get Involved?***

- Leverage the benefits to your business.
- Include your voice in setting and implementing industry standards.
- Take advantage of this forum to develop closer ties with trading partners.

*AgGateway is a non-profit organization dedicated to the expanded use of information to maximize efficiency and productivity, promoting and enabling the industry's transition to digital agriculture.*

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